
JOB OFFER for CARE Inc.

JOB Opportunity Title:	Business Development Representative
Status:	Pending
Closing Date:	Jul 25, 2026
Description of Duties:	Identify and develop new business opportunities and prospective clients. Build and maintain strong relationships with customers and business partners. Prepare and deliver sales presentations and business proposals. Conduct market research to identify industry trends and customer needs. Negotiate contracts and support the closing of sales agreements. Maintain accurate client records and prepare business development reports. Collaborate with management to implement strategies that increase sales and business growth.
Skills Required:	Strong sales, marketing, and business development skills. Excellent communication, negotiation, and interpersonal skills. Ability to identify and develop new business opportunities. Strong customer relationship management skills. Proficiency in Microsoft Office and customer relationship management (CRM) software. Strong organizational, analytical, and problem-solving skills.

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Ability to work independently, meet sales targets, and manage multiple priorities.

Professional presentation and networking skills.

Skills Gained/Related Careers:

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Age: 18-30, 31-54

Time Commitment: Daytime, Evening, Weekend, Remote Volunteering, Flexible Hours
Canada-Africa Relation Enterprises Incorporated (CARE Inc), applies these values in its employment practices. We recruit based on qualifications, skills, experience, and potential, while encouraging applications from women, newcomers to Canada, youth, Indigenous people, members of visible minority communities, persons with disabilities, and other underrepresented groups. New employees receive orientation on workplace respect, occupational health and safety, anti-discrimination principles, and inclusive customer service. Staff are provided with equal access to training, professional development, and advancement opportunities.

Location of Volunteer Opportunity: Winnipeg

Does opportunity require a criminal record check? Yes

Will cost be reimbursed? Yes

Does opportunity require a Child Abuse Registry check? Yes

Will cost be reimbursed? Yes

Opportunity is available to candidates that: Group - small, family and friends
French speaking / Bilingual (French and English)

Organization will provide: A letter of reference

How to apply: Email: mansarayz059@gmail.com
Phone: 431-374-8551
In Person
Online: careinterrades.com